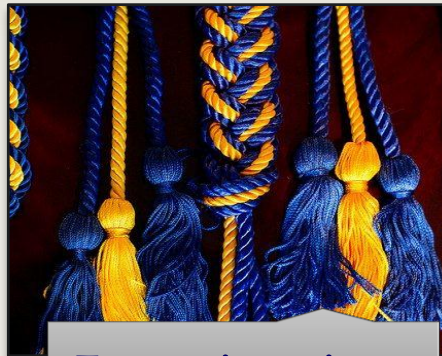


Programmatic Budget Review FY 17



Innovation



Imagination



Integrity



Service

Presented by Dr. Dan R. Jones

April 18-19, 2016

Section I

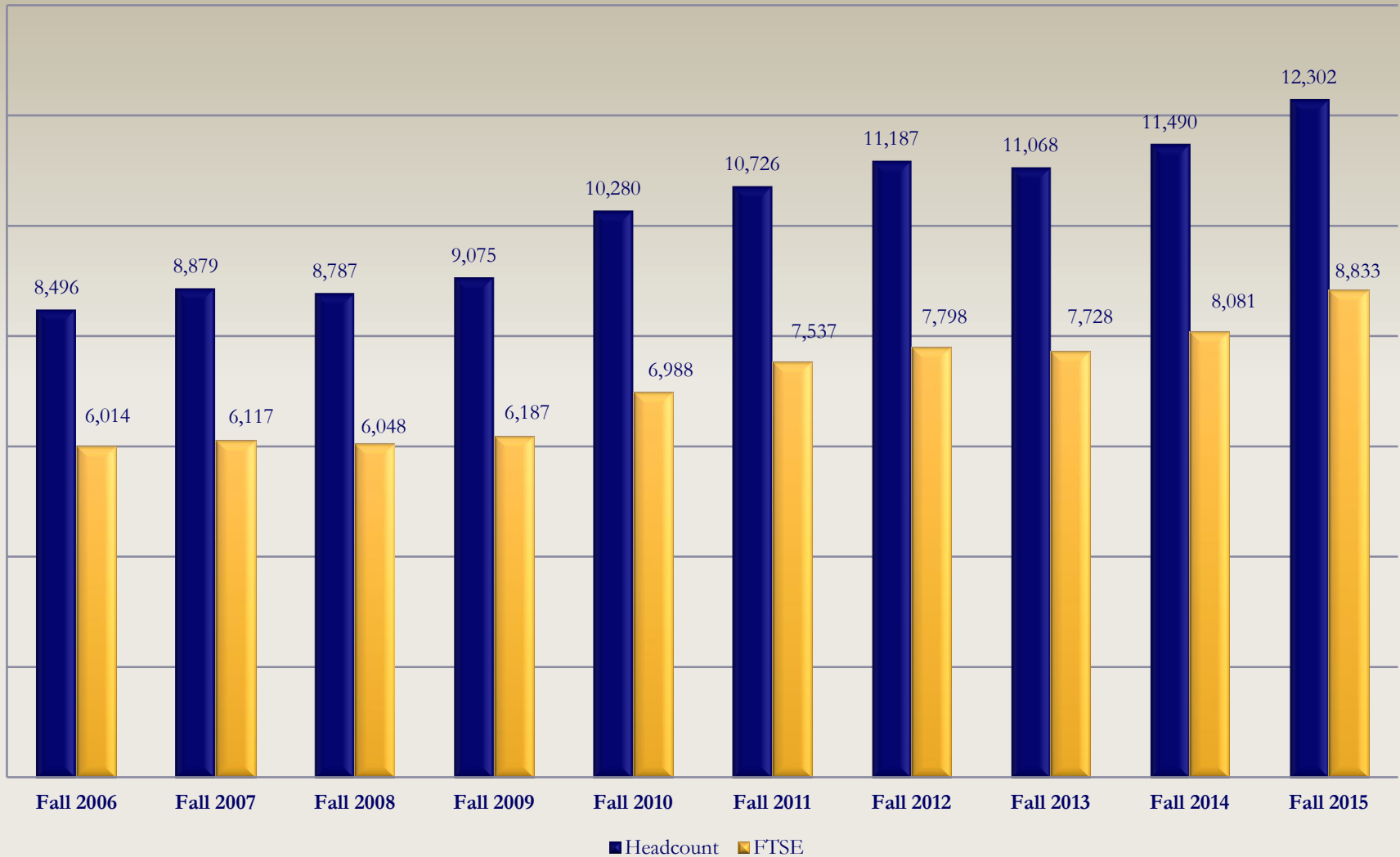
Academic/Agency Performance



Texas A&M University-Commerce

Student Enrollment

3



*Source: THECB-Accountability Report

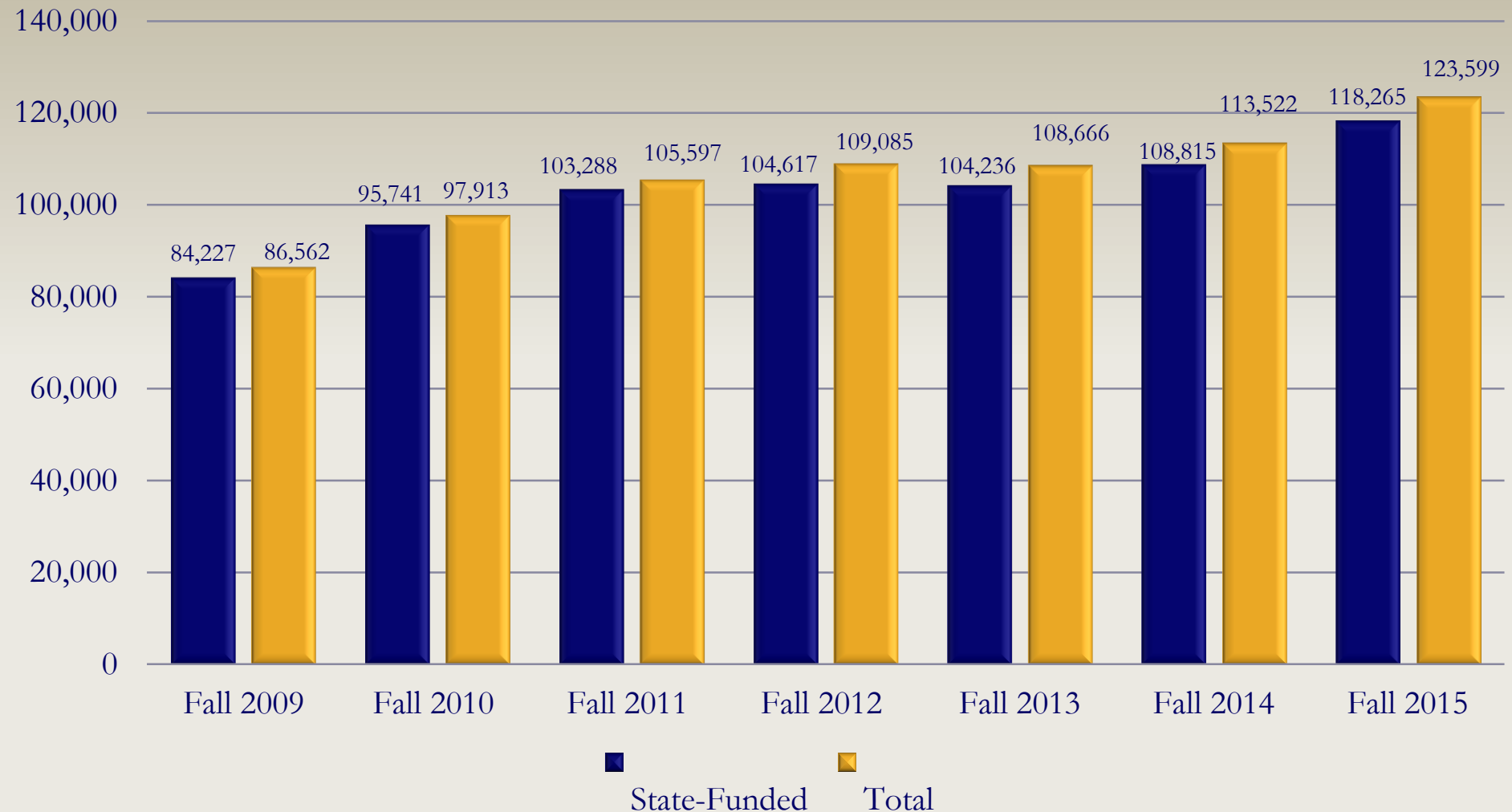
Student Demographic Data

Students (Fall 2015)	Total HC Enrollment	In State	%	Out of State/ Foreign	%	African- American	Hispanic	White	Other
Undergraduate	7,808	7,518	96%	290	4%	21.5%	17.5%	49.9%	11.1%
Graduate	4,494	3,701	82%	793	18%	17.5%	10.0%	47.3%	25.1%
Total	12,302	11,219	91%	1,083	9%	20%	14.8%	49.0%	16.2%

*Source: Data warehouse-CBM Data

Semester Credit Hours

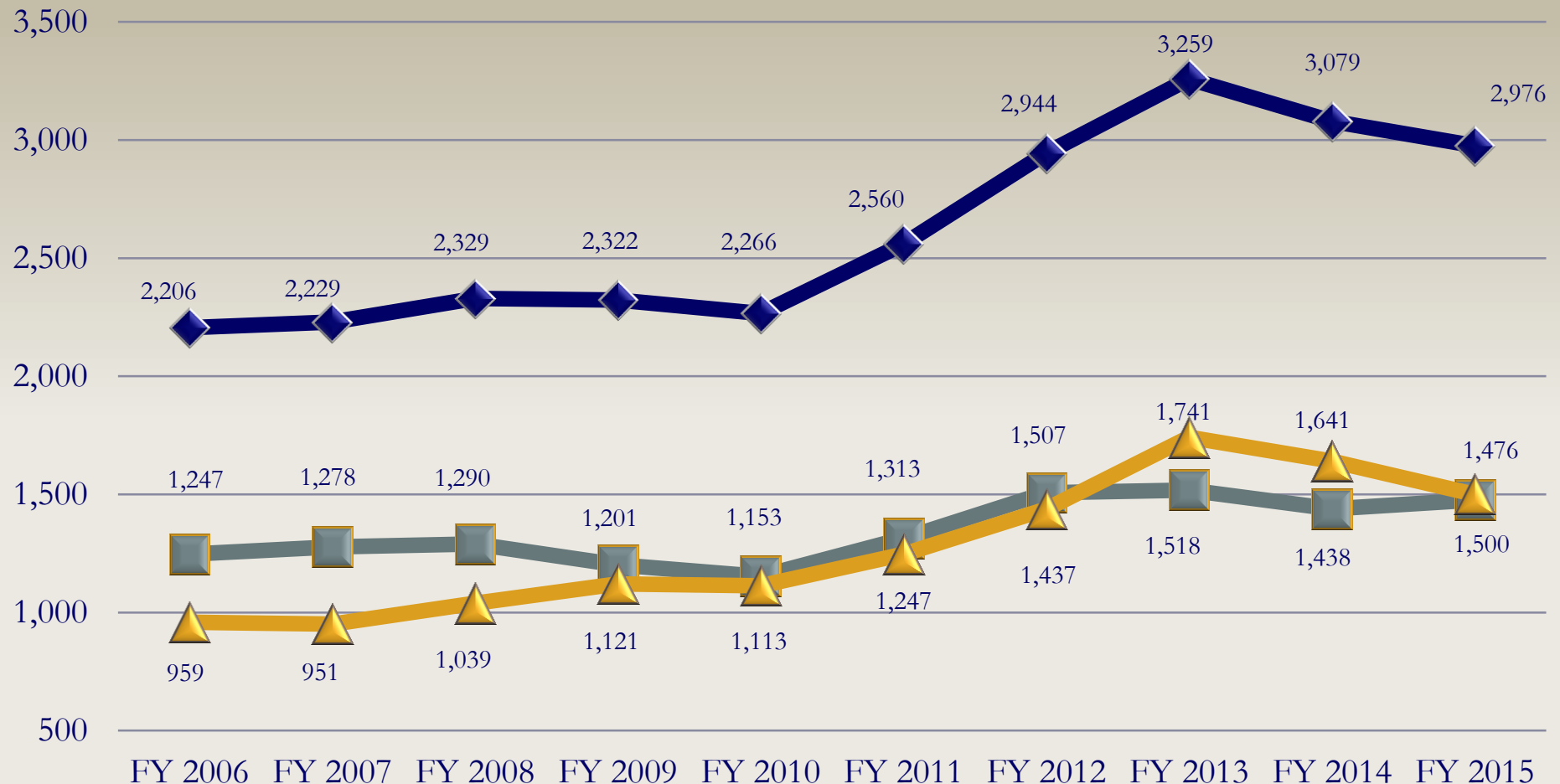
Fall Semester



*Source: PREP-Online, Semester Credit Hour (SCH) Data, Total Semester Credit Hours by Fund

Degrees Awarded

6

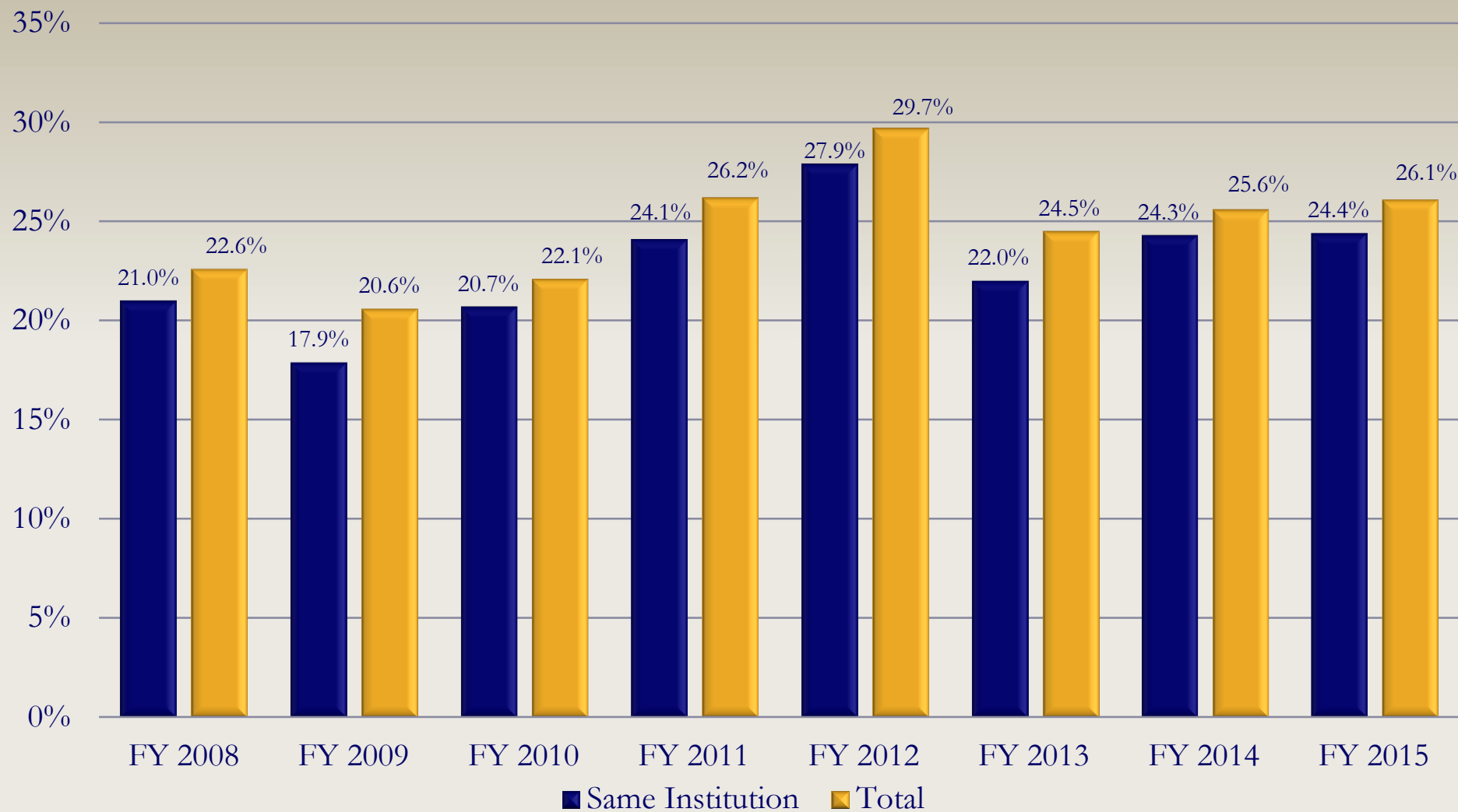


*Source: THECB Accountability System

- ◈ Total Degrees Awarded
- Total Bachelors Degrees Awarded
- ▲ Total Masters and Doctoral Degrees Awarded

Four-Year Graduation Rate

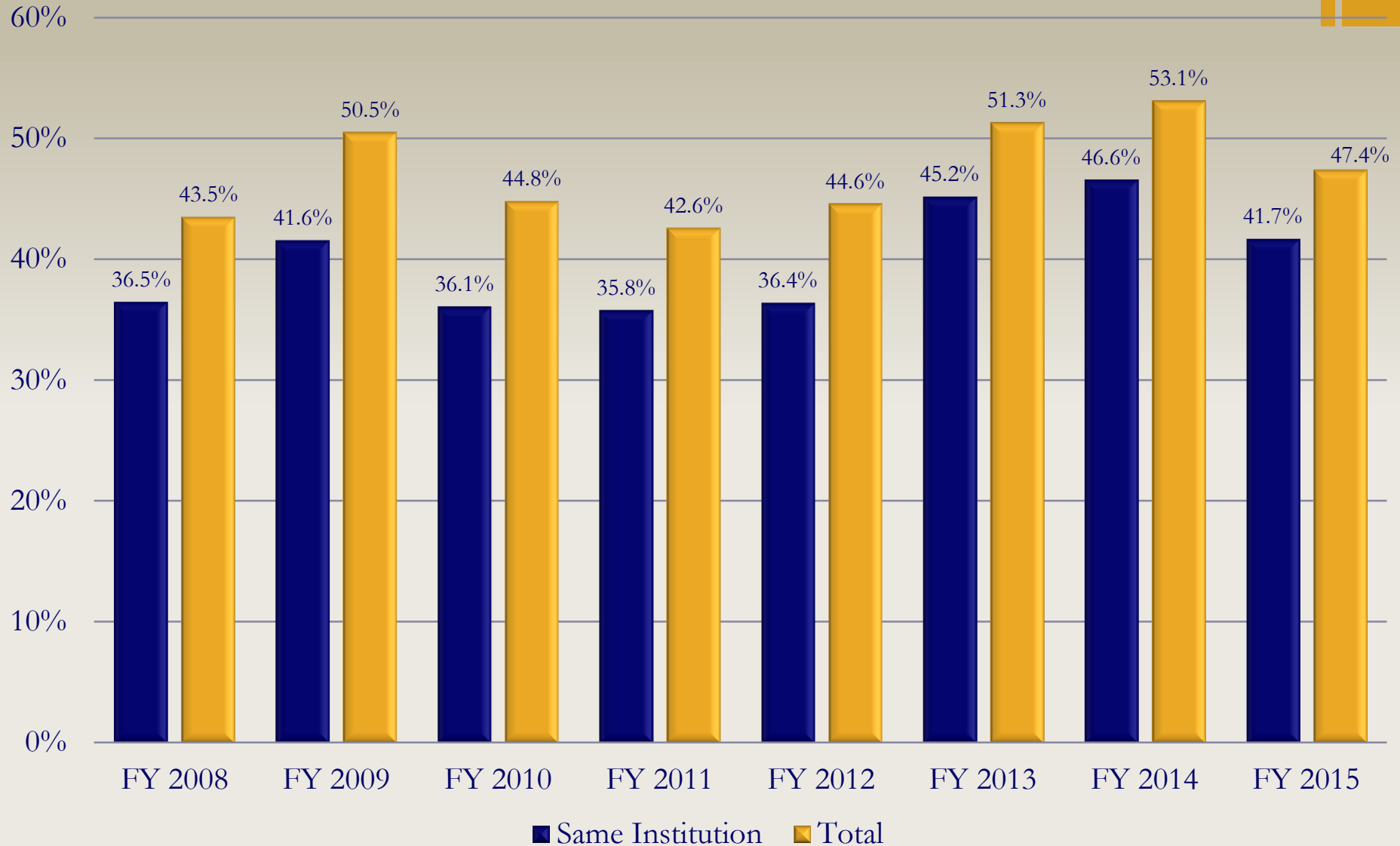
7



*Source: THECB Accountability System

Six-Year Graduation Rate

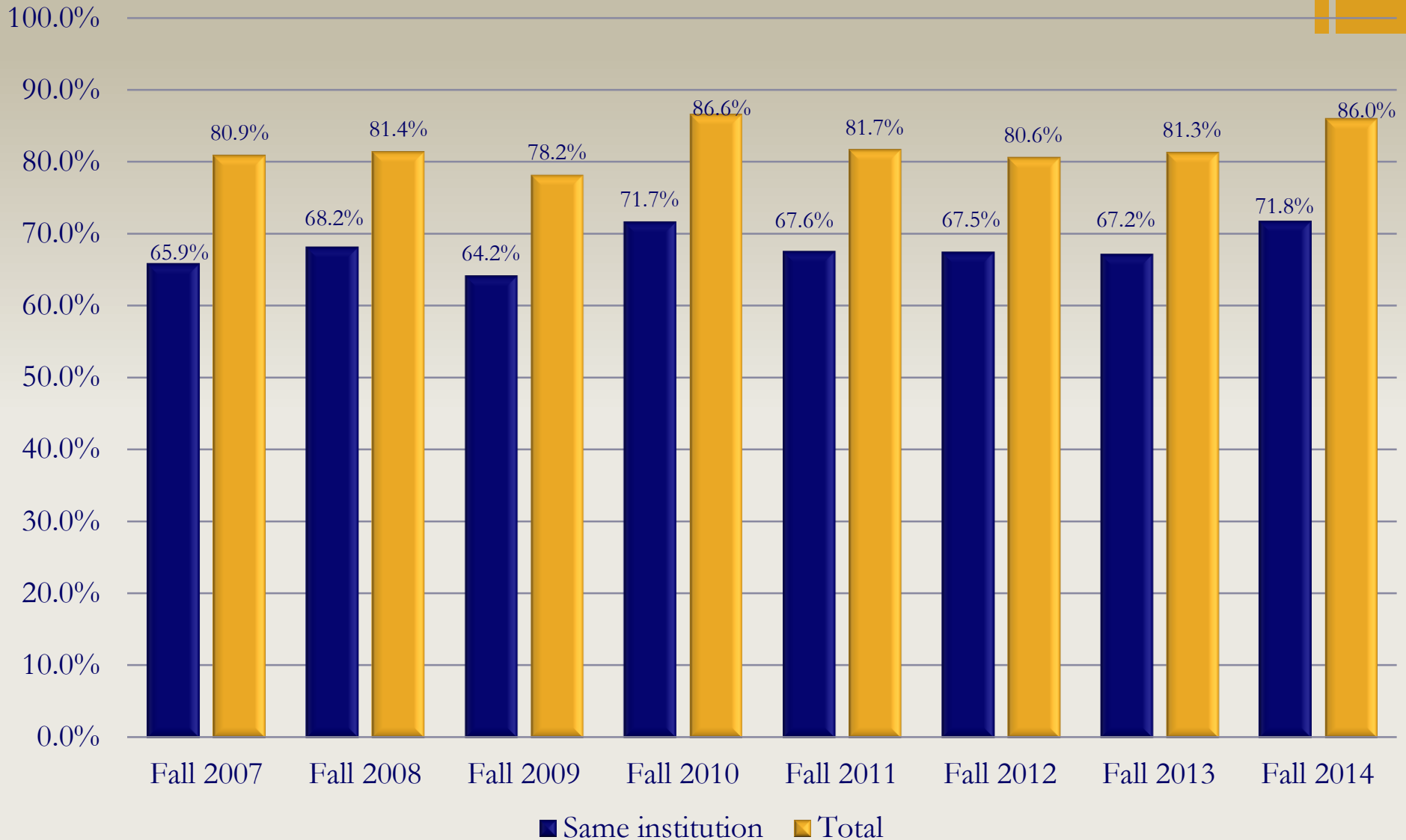
8



*Source: THECB Accountability System

First Year Persistence Rate

9



*Source: THECB Accountability System

First & Sixth Year Persistence Rates

10

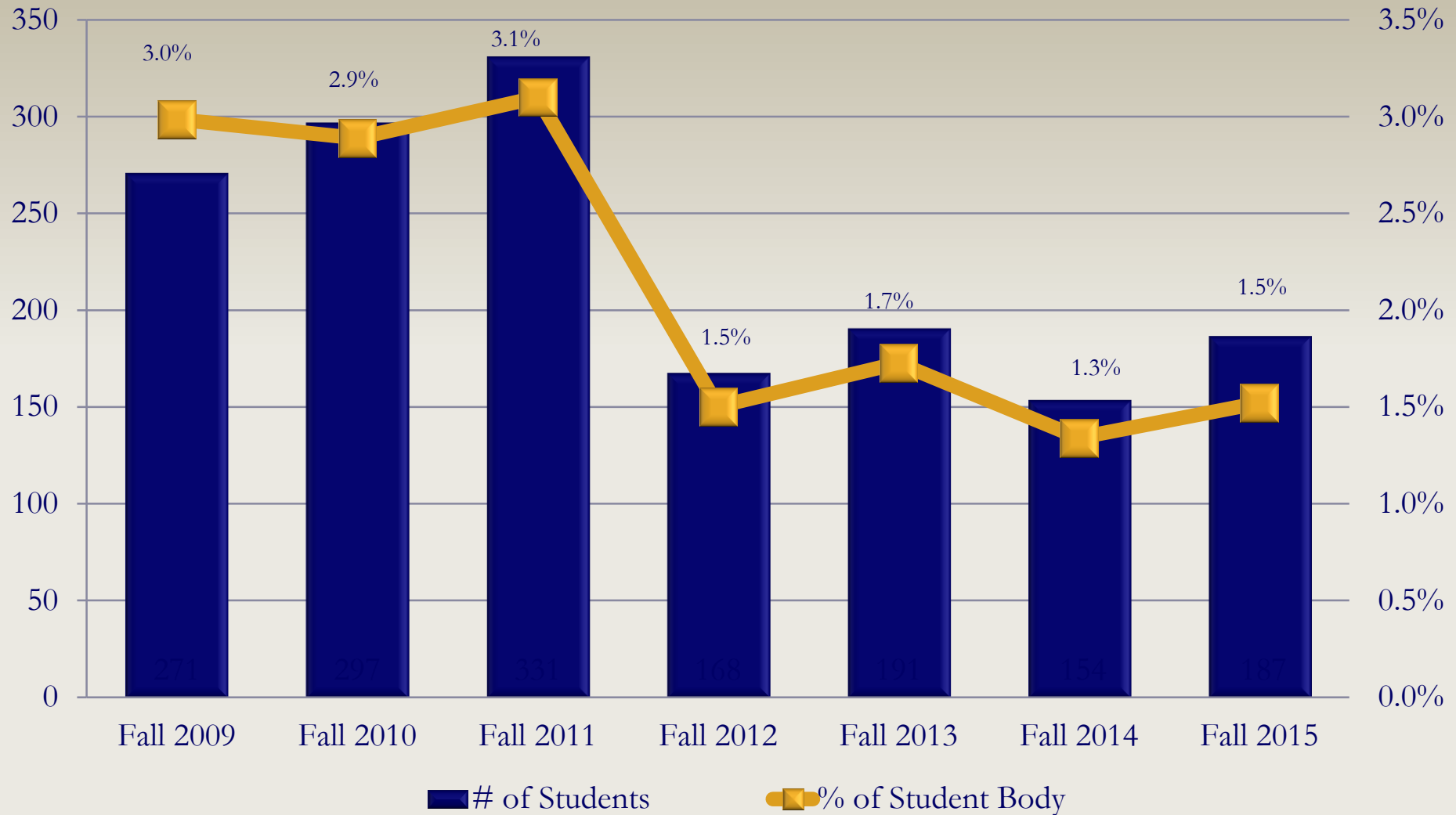


	First Year Persistence for Cohort Entering		Six Year Graduation and Persistence	
	Fall 2014	State Avg	FY 2015	State Avg
All Students	86.0%	86.9%	57.5%	69.9%
White	82.8%	89.6%	63.0%	75.6%
African- American	86.3%	80.3%	46.0%	53.8%
Hispanic	89.1%	85.5%	55.6%	65.2%

*Source: THECB Accountability System

Students in Developmental Courses

11



*Source: TAMUS Data Warehouse, numbers are derived from CBM001 reports submitted to the THECB by institutions.

Number of Undergraduates Receiving Grant Aid (Not Loans)

12

Institutions	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014
Texas A&M University-Commerce	4,424	4,555	4,895	5,125	5,102
East Tennessee State University	7,810	8,482	9,750	9,453	8,967
Univ of North Carolina at Greensboro	8,005	8,575	8,122	8,865	8,152
Eastern Michigan University	13,639	11,609	13,051	12,871	13,081
Idaho State University	6,225	7,305	7,538	7,175	6,402
The University of West Florida	8,549	7,720	8,229	7,181	7,136

Percentage of Undergraduates Receiving Grant Aid (Not Loans)

13

Institutions	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014
Texas A&M University-Commerce	79%	71%	72%	74%	73%
East Tennessee State University	67%	70%	78%	77%	76%
Univ of North Carolina at Greensboro	46%	57%	55%	59%	55%
Eastern Michigan University	77%	63%	70%	68%	68%
Idaho State University	55%	70%	72%	60%	56%
The University of West Florida	94%	81%	84%	72%	70%

Average of Grant Aid Dollars Received by Undergraduates

14

Institutions	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014
Texas A&M University-Commerce	\$ 11,308	\$ 6,728	\$ 6,316	\$ 6,488	\$ 6,338
East Tennessee State University	\$ 6,347	\$ 6,320	\$ 6,807	\$ 6,947	\$ 6,855
Univ of North Carolina at Greensboro	\$ 6,594	\$ 7,594	\$ 7,129	\$ 7,121	\$ 7,937
Eastern Michigan University	\$ 12,568	\$ 5,683	\$ 5,219	\$ 5,708	\$ 5,879
Idaho State University	\$ 4,830	\$ 5,121	\$ 5,000	\$ 5,041	\$ 5,206
The University of West Florida	\$ 7,964	\$ 7,970	\$ 8,636	\$ 5,501	\$ 5,678

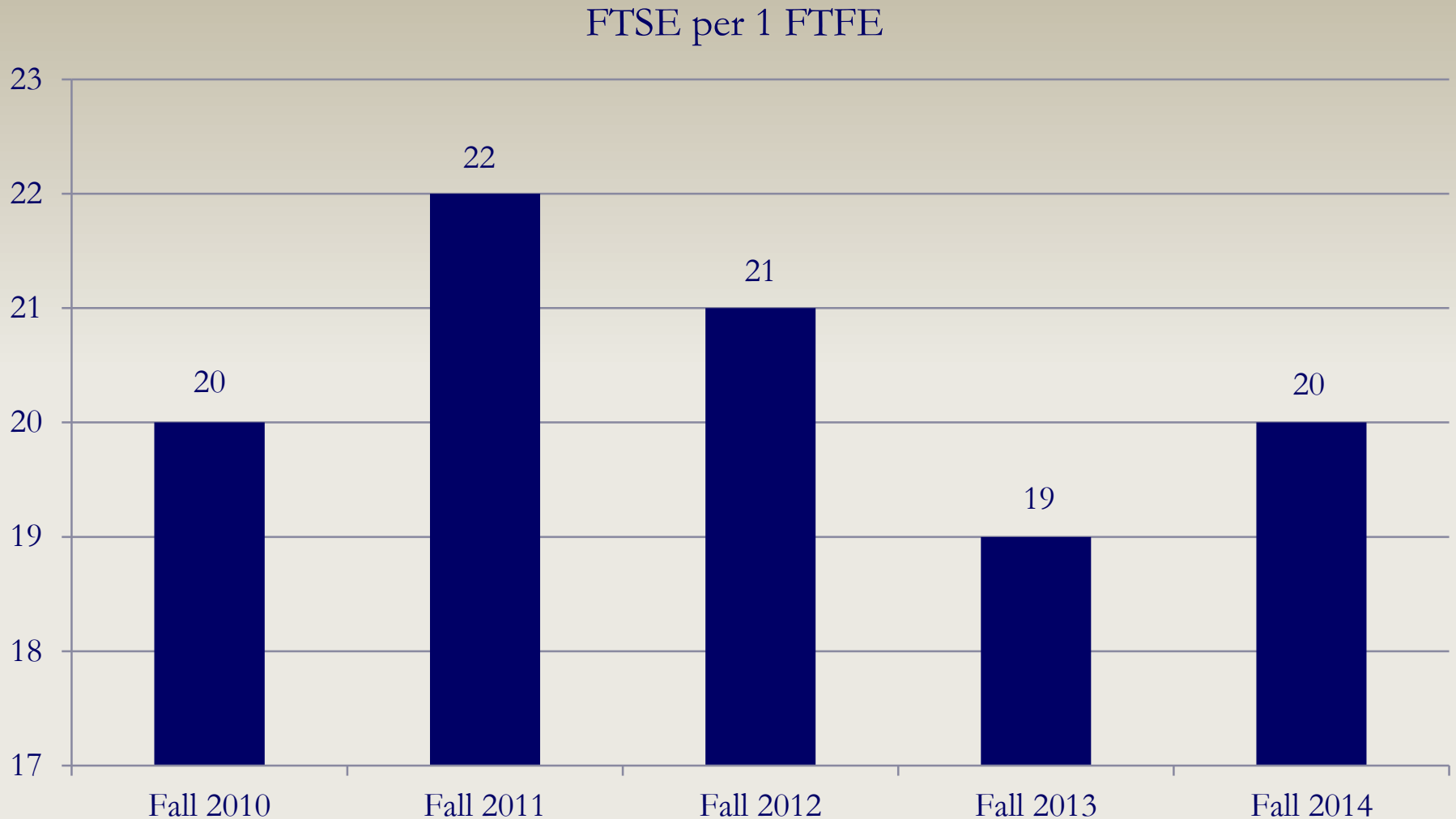
Faculty & Staff Demographics

15

Fall 2015	Total	African-American	Hispanic	White	Other
Faculty	648	48	36	485	79
Staff	978	104	65	597	212
Total	1,626	152	101	1,082	291

Student to Faculty Ratio

16



Staffing Ratio Per 100 FTSE's (In State Peer Comparison-Doctoral)

17

Institutions	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014
Texas A&M University-Kingsville	15.7	15.1	14.3	13.5	13.1	14.7
Texas Southern University	25.8	26.2	14.2	12.5	13.7	13.6
Texas A&M University-Corpus Christi	14.6	14.2	14.0	13.5	12.7	12.0
Sam Houston State University	10.0	10.5	10.1	9.9	11.2	11.5
The University of Texas-Pan American	12.4	11.3	11.3	10.8	11.0	11.2
Texas A&M University-Commerce	13.1	11.5	11.7	10.7	12.1	11.7
Texas Woman's University	13.2	12.5	11.4	11.2	10.8	11.1

*Source: IPEDS

Staffing Ratio Per 100 FTSE's (Out of State Peer Comparison-Doctoral)

18

Institutions	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014
East Tennessee State University	16.9	16.7	17.2	17.5	18.3
Idaho State University	16.5	16.1	15.6	16.3	16.6
University of North Carolina at Greensboro	15.5	15.6	16.1	16.2	16.3
Eastern Michigan University	11.4	11.3	11.2	11.2	11.4
Texas A&M University-Commerce	11.5	11.7	10.7	12.1	11.7
The University of West Florida	12.1	11.7	11.5	12.6	13.0

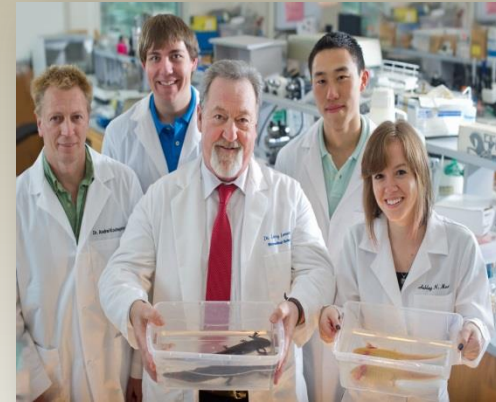
*Source: IPEDS

Patent and License Data

19

Patent

- A provisional patent is pending for the technology of two Ribonucleic Acids(RNA's) that have ability to convert non-muscle cells into cardiac muscle cells.
- NeoHeart, LLC, a new start-up company, was developed by the lead inventor of these two RNA technologies, Dr. Larry Lemanski, a professor in our Department of Biological and Environmental Sciences.



License Data

- A license agreement prepared to license the two RNA technologies to NeoHeart, LLC.
- The license agreement has been submitted for approval by OGC.



New Research Institute

- Award from the Chancellor's Research Initiative for recruitment of highly qualified research faculty to conduct research in the soon to be developed **Bio Medical Institute for Regenerative Research (BIRR)**.
- The Institute will lead A&M Commerce into a new journey of biomedical research innovation and entrepreneurship.



Section II

Academic Program Development



Academic Program Expansion and Development Plans

21

Recently Approved Programs:

- BS Public Health (BSPH), Fall 2015
- BBA Business Analytics, Fall 2015
- MS Business Analytics, Fall 2015

In Process / Pending Board Review:

- BS Electrical Engineering
- MSN Nursing

Phased Out or Being Phased Out:

- BA/BS Athletic Training
- BBA Management Information Systems
- BS Health Promotion
- BPA Professional Accountancy
- MA/MS Interdisciplinary Studies

In Planning:

- Major and Minor in African American Studies
- Biomedical Institute for Regenerative Research
- BA Latin American and U.S. Latino Studies
- BFA Photography
- DBA Business Administration
- MS in Liberal Studies

Review Processes for Academic Program Development

The University Aligns Program Development According to SACSCOC Principles & Texas Administrative Code

- Institution research-based planning and evaluation processes that incorporate a systematic review of institutional mission, goals, and outcomes, result in continuous improvement in institutional quality and demonstrate the institution is effectively accomplishing its mission.

The University Utilizes Specialized Software for Programmatic Requests & Engages in a 5-7 Year Review Cycle

- Requests for new programs, course enhancements, modifications to existing program, and requests to remove existing programs route through CourseLeaf.
- A review document is utilized to facilitate an introduction of the department and any updates since the last review, identify departmental structure and plans, commitment to student learning, and recommendations for implementation.

Degree Programs & Curricula

- The institution offers degree programs that embody a coherent course of study that is compatible with its stated mission and is based upon fields of study appropriate to higher education.
- The institution structures its graduate curricula (1) to include knowledge of the literature of the discipline and (2) to ensure ongoing student engagement in research and/or appropriate professional practice and training experiences.

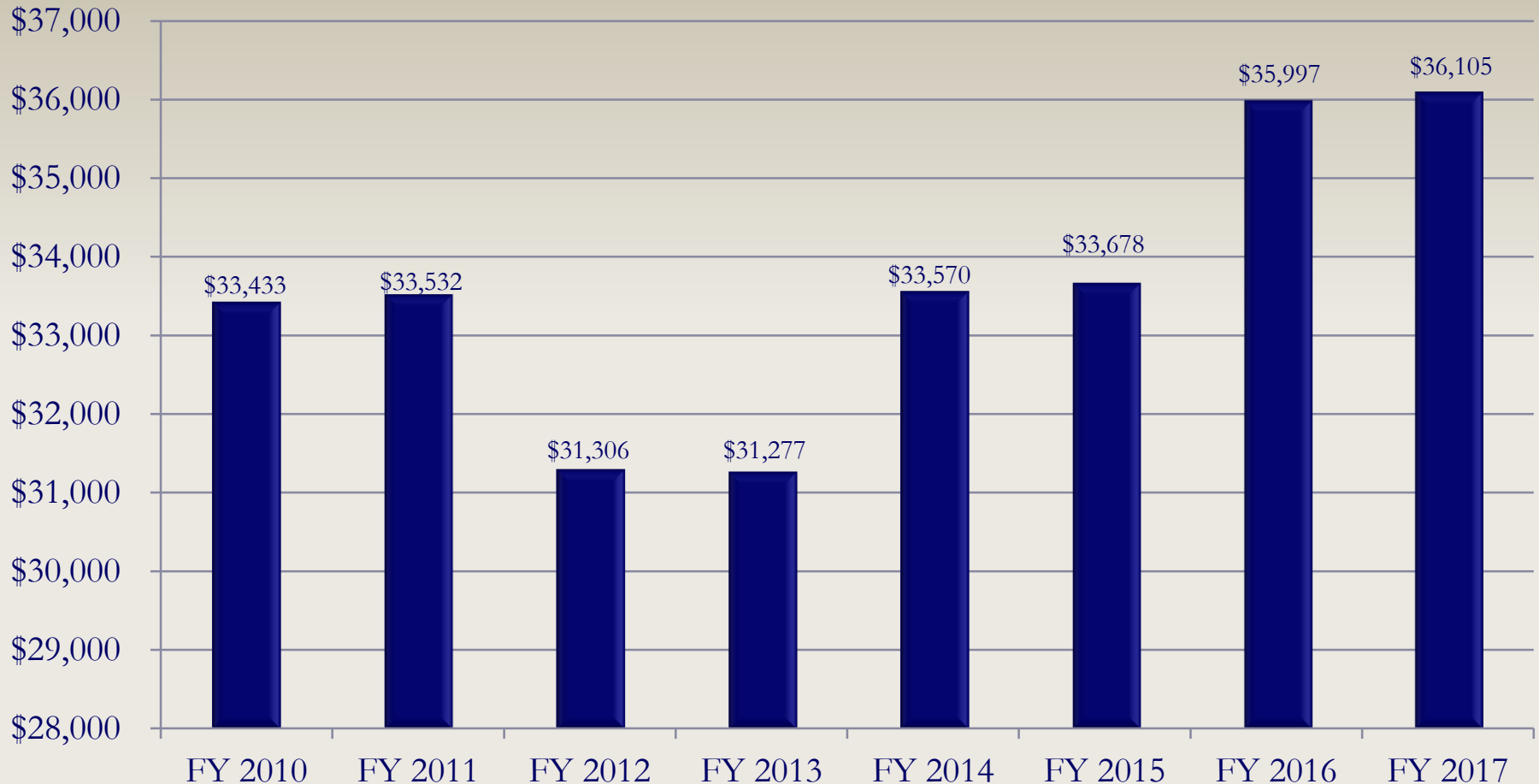
Section III

Financial



State Appropriations – General Revenue

(In Thousands)



*Excludes TRB's

Pell Grant and Student Aid as a Percent of Total Revenue

(In Millions)

25

	FY 2014	% of Total	FY 2015	% of Total
Pell Grant Revenue	\$16,532	10%	\$16,589	10%
Other Financial Aid Revenue	\$5,581	3%	\$6,602	4%
Total Financial Aid Revenue	\$22,114	13%	\$23,191	14%
Total Revenue	\$171,932		\$167,231	

*Source: Data Warehouse and Executive Budget Summary

Tuition and Fees per FTE

(Out of State Peer Comparison)

26

Institutions	FY 2014
University of North Carolina at Greensboro	\$ 5,658
The University of West Florida	\$ 5,937
Texas A&M University-Commerce	\$ 7,175
Idaho State University	\$ 7,624
East Tennessee State University	\$ 7,690
Eastern Michigan University	\$ 9,345

*Source: Texas Higher Education Accountability System, Institutional Efficiency and Effectiveness, Universities (Texas Public)

Tuition and Fees per FTE

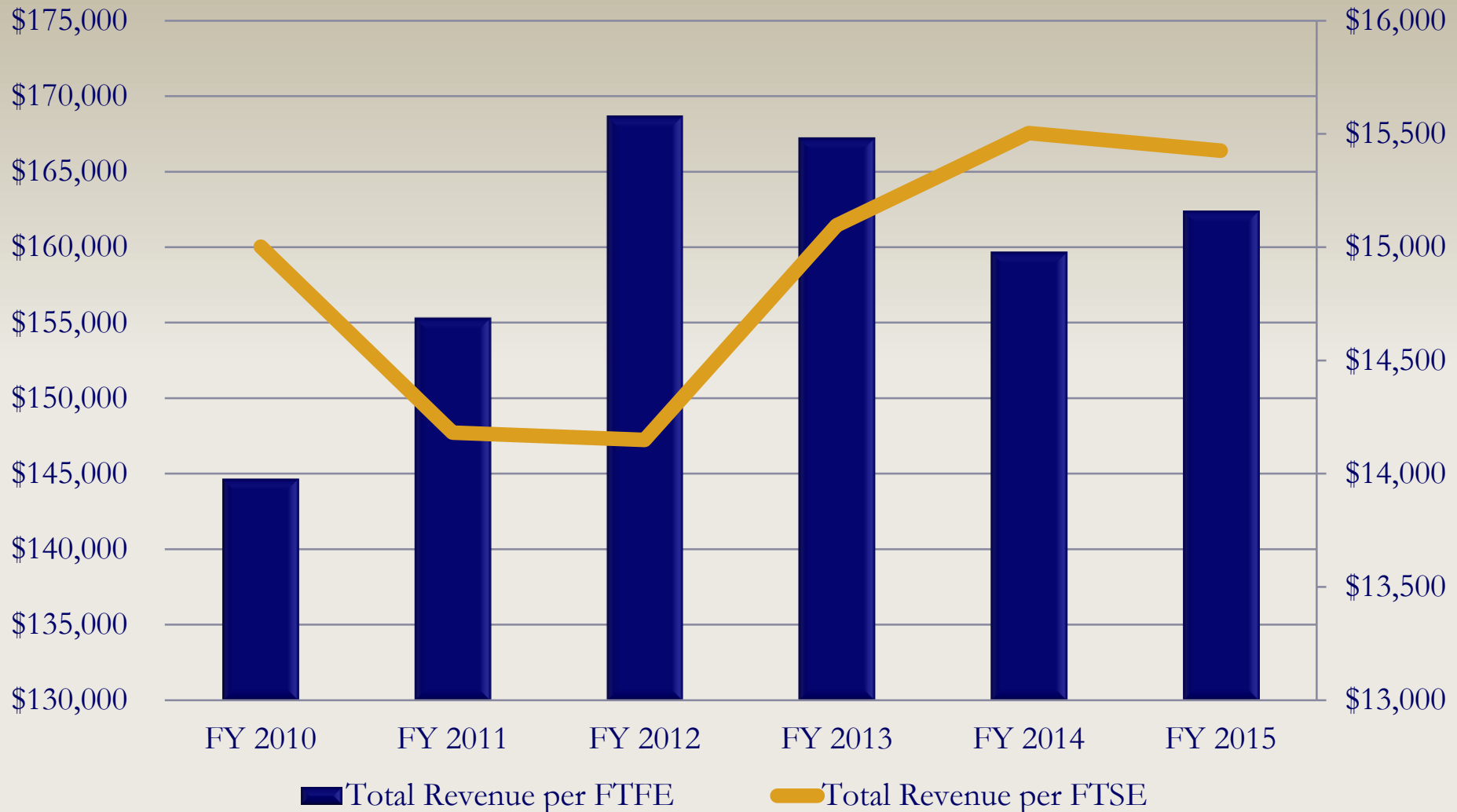
(In State Doctoral Comparison)

Institutions	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014
Texas A&M University-Commerce	\$4,632	\$5,222	\$5,033	\$5,177	\$6,317	\$6,997	\$7,721	\$7,175
Sam Houston State University	\$4,668	\$4,834	\$5,212	\$5,340	\$5,398	\$6,098	\$7,143	\$7,273
Texas Southern University	\$9,564	\$9,345	\$9,457	\$11,976	\$6,522	\$6,124	\$6,770	\$5,996
Texas A & M University-Corpus Christi	\$4,458	\$4,908	\$4,883	\$5,317	\$5,686	\$6,335	\$6,678	\$6,793
Texas A & M University-Kingsville	\$3,991	\$4,314	\$4,466	\$4,683	\$4,715	\$5,194	\$5,669	\$6,090
Texas Woman's University	\$5,496	\$5,055	\$5,218	\$5,220	\$5,444	\$5,843	\$5,374	\$5,487
The University of Texas-Pan American	\$2,710	\$3,204	\$3,231	\$3,043	\$3,117	\$3,625	\$3,951	N/A

*Source: Texas Higher Education Accountability System

Revenue per FTSE and Revenue per FTFE

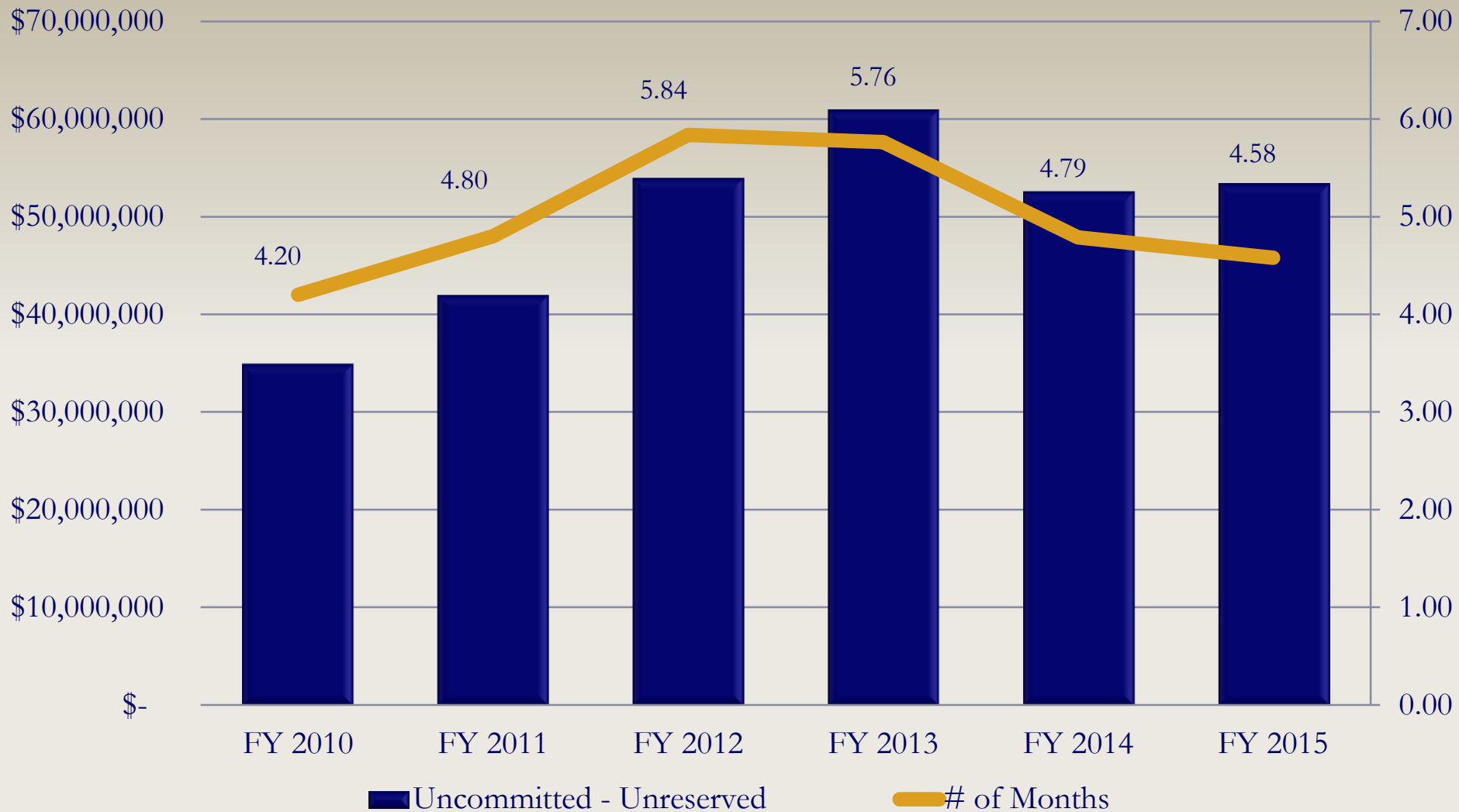
28



*Source: THECB - Accountability System

Reserves and Months of Reserves

29



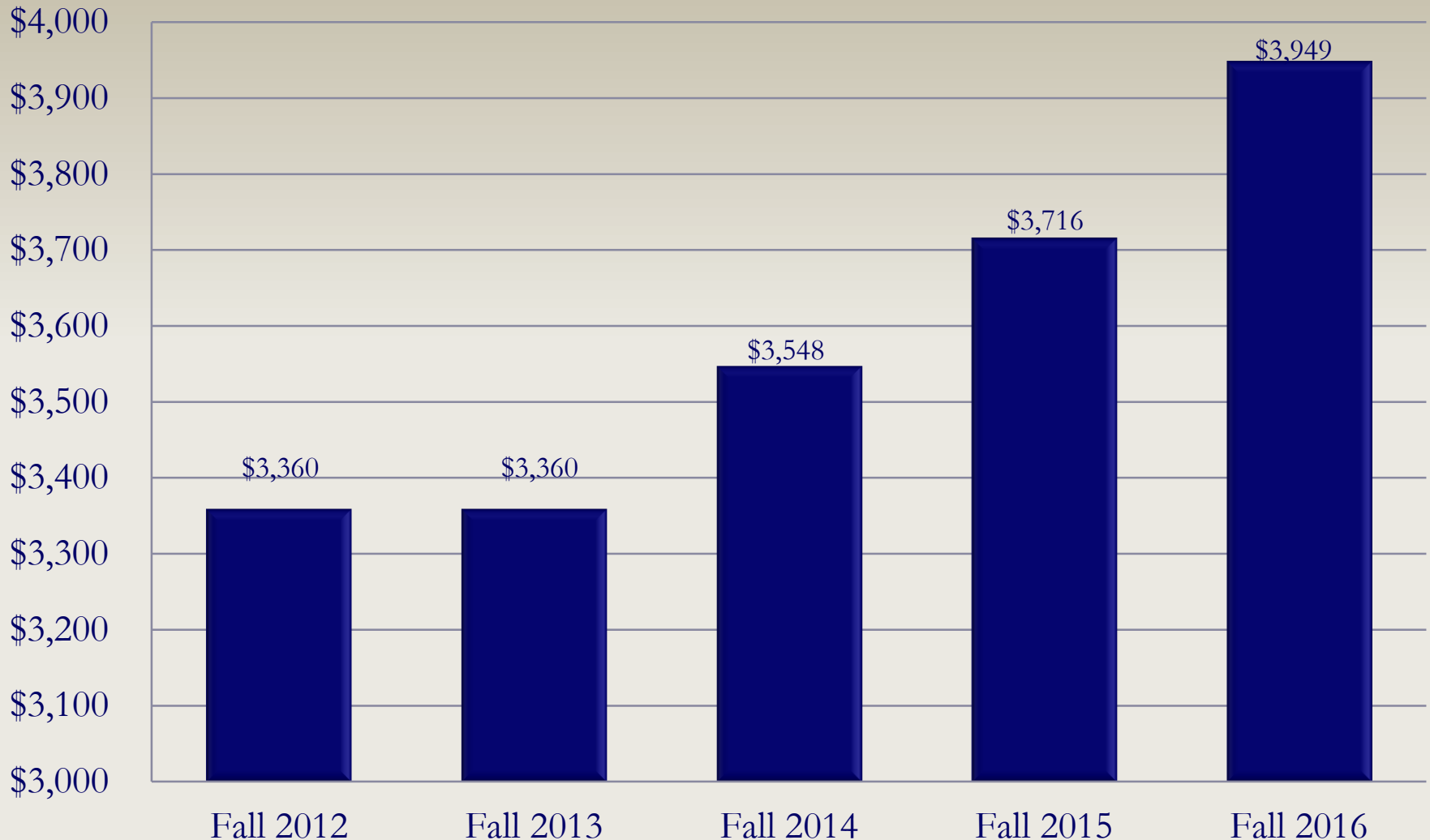
Source: AFR III-1 - Schedule (E&G, Designated, Auxiliary Only)

Tuition & Fees



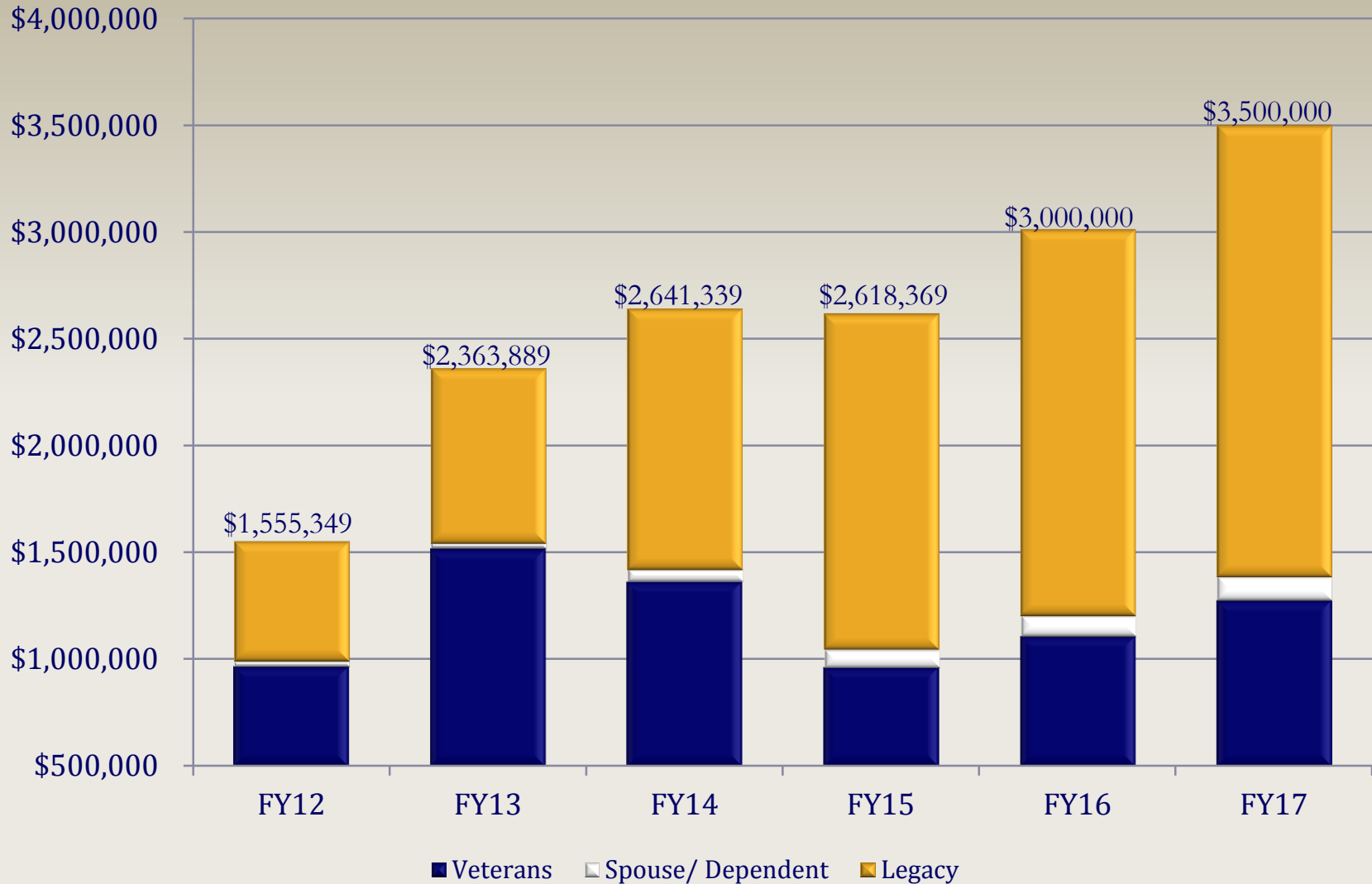
Historical Tuition and Fees for Resident Undergraduate, 15 SCH's

31



Hazlewood Historical Trend and Projections

32



Source: THECB Hazlewood Report, FY16-17 are estimated

FY 2017 Proposed Revenue Budget and Variance



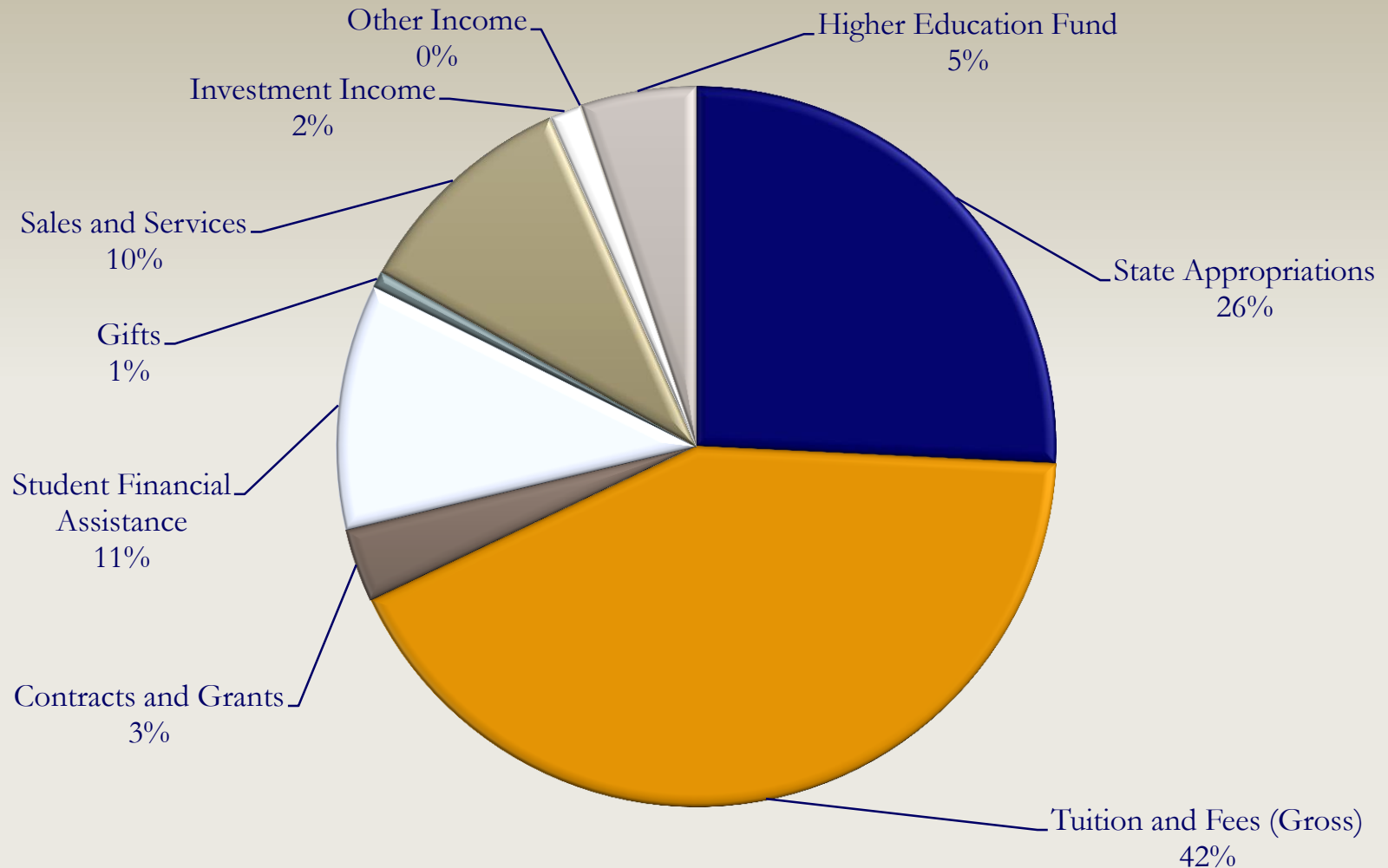
Revenue Budget and Variance

<u>Revenues</u>	Budget (In 'Thousands)		Variance		
	<u>FY 2016</u>	<u>FY 2017</u>	<u>Amount</u>	<u>%</u>	
State Appropriations	\$ 48,193	\$ 53,699	\$ 5,506	11%	
Higher Education Fund	\$ 7,191	\$ 10,786	\$ 3,595	50%	
Tuition and Fees (Gross)	\$ 82,493	\$ 88,029	\$ 5,536	7%	
Contracts and Grants	\$ 6,115	\$ 6,841	\$ 726	12%	
Student Financial Assistance	\$ 21,438	\$ 23,031	\$ 1,593	7%	
Gifts	\$ 1,070	\$ 1,550	\$ 480	45%	
Sales and Services	\$ 19,832	\$ 21,437	\$ 1,605	8%	
Investment Income	\$ 2,932	\$ 2,922	\$ (10)	0%	
Other Income	\$ 146	\$ 146	\$ 0	0%	
Discounts	\$ (20,163)	\$ (203,011)	\$ (2,848)	14%	
Total Revenues	\$ 169,247	\$ 185,430	\$ 16,183	10%	

FY 2017 Revenue Budget

35

REVENUES



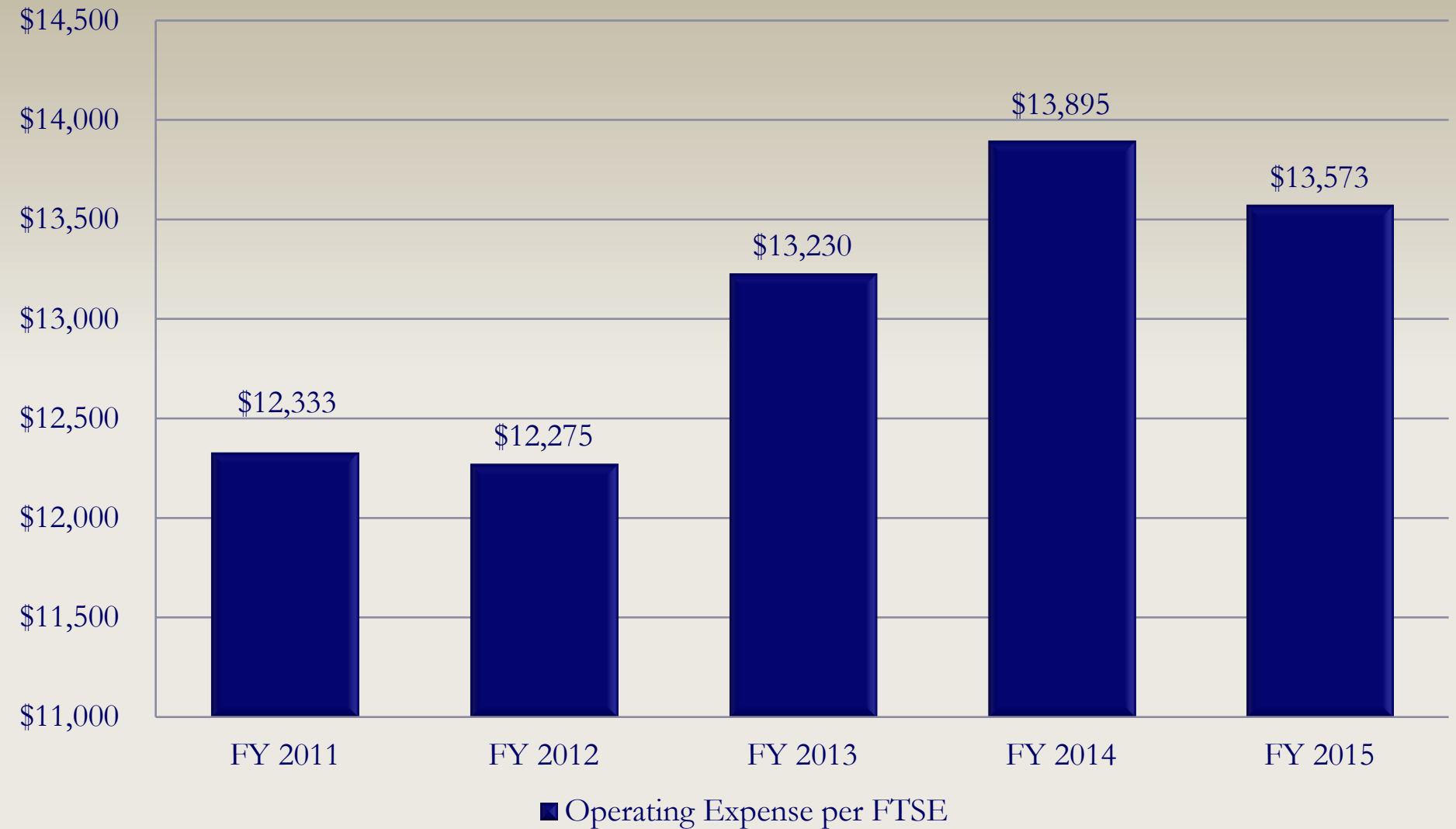
Total Revenue Budget: \$185,430 (thousand)

Trends and Metrics



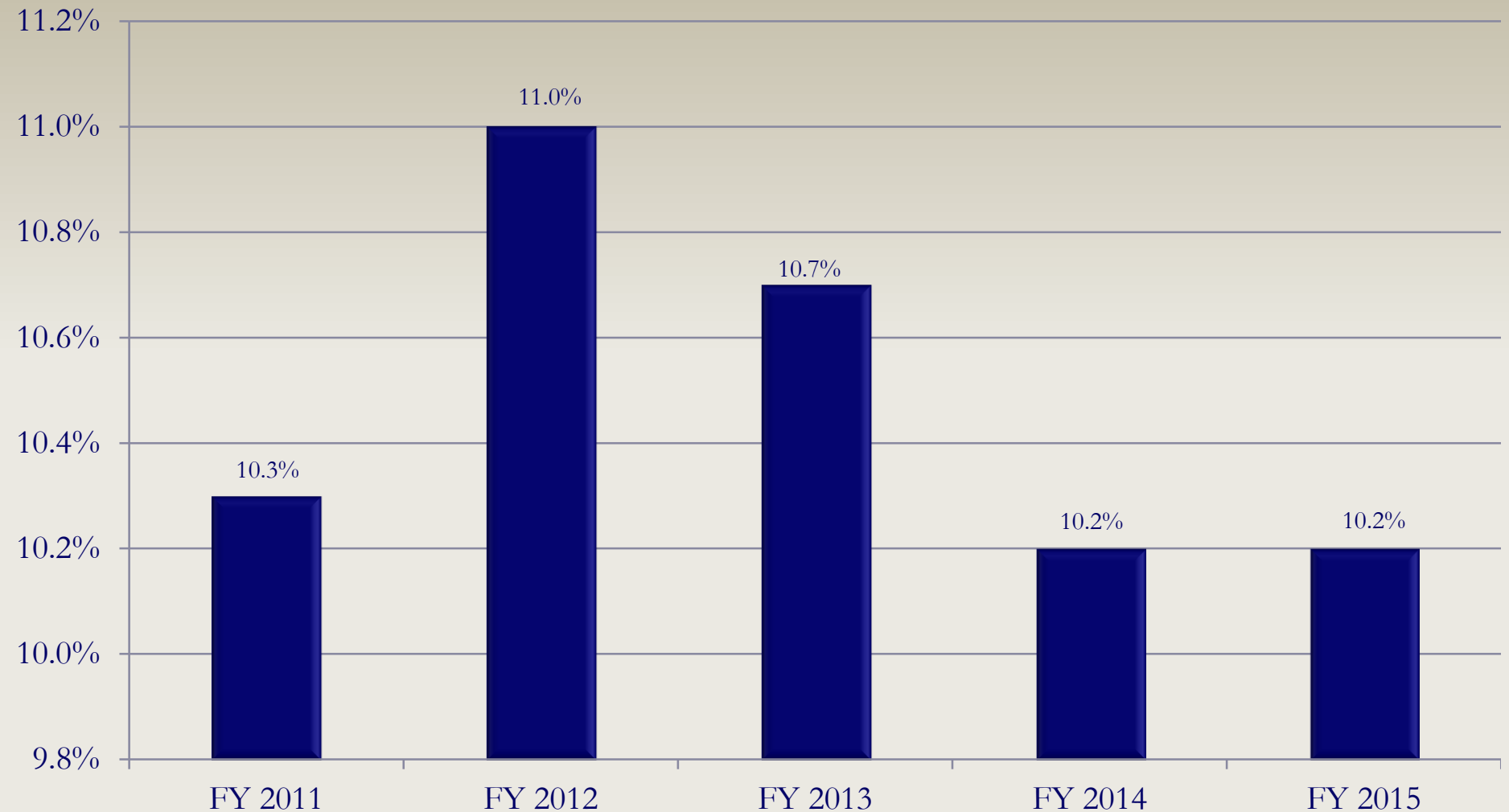
Operating Expense per FTSE

37



Administrative Cost Ratio

38

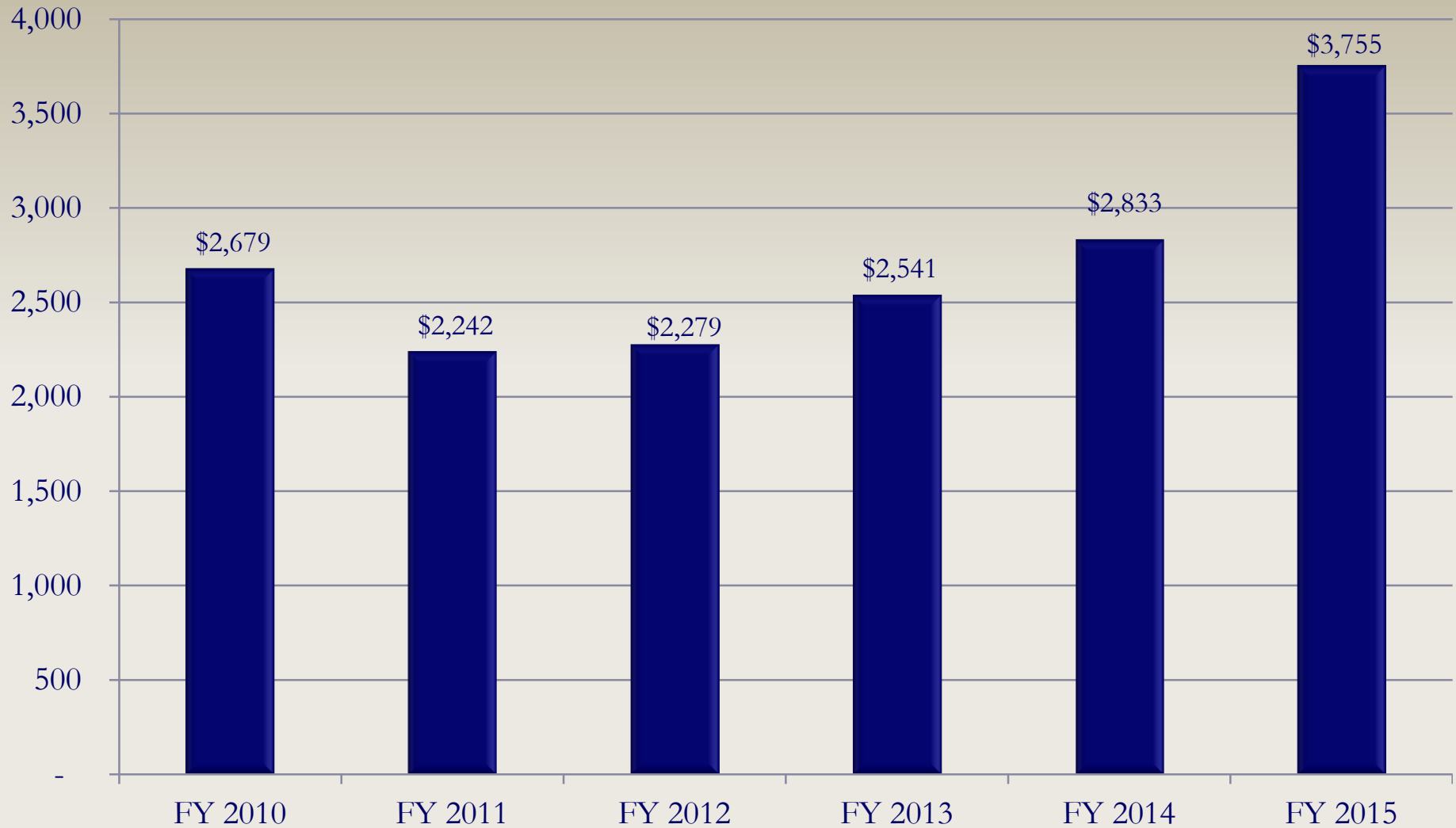


Source: THECB Accountability

NSF Research Expenditure

(In Thousands)

39

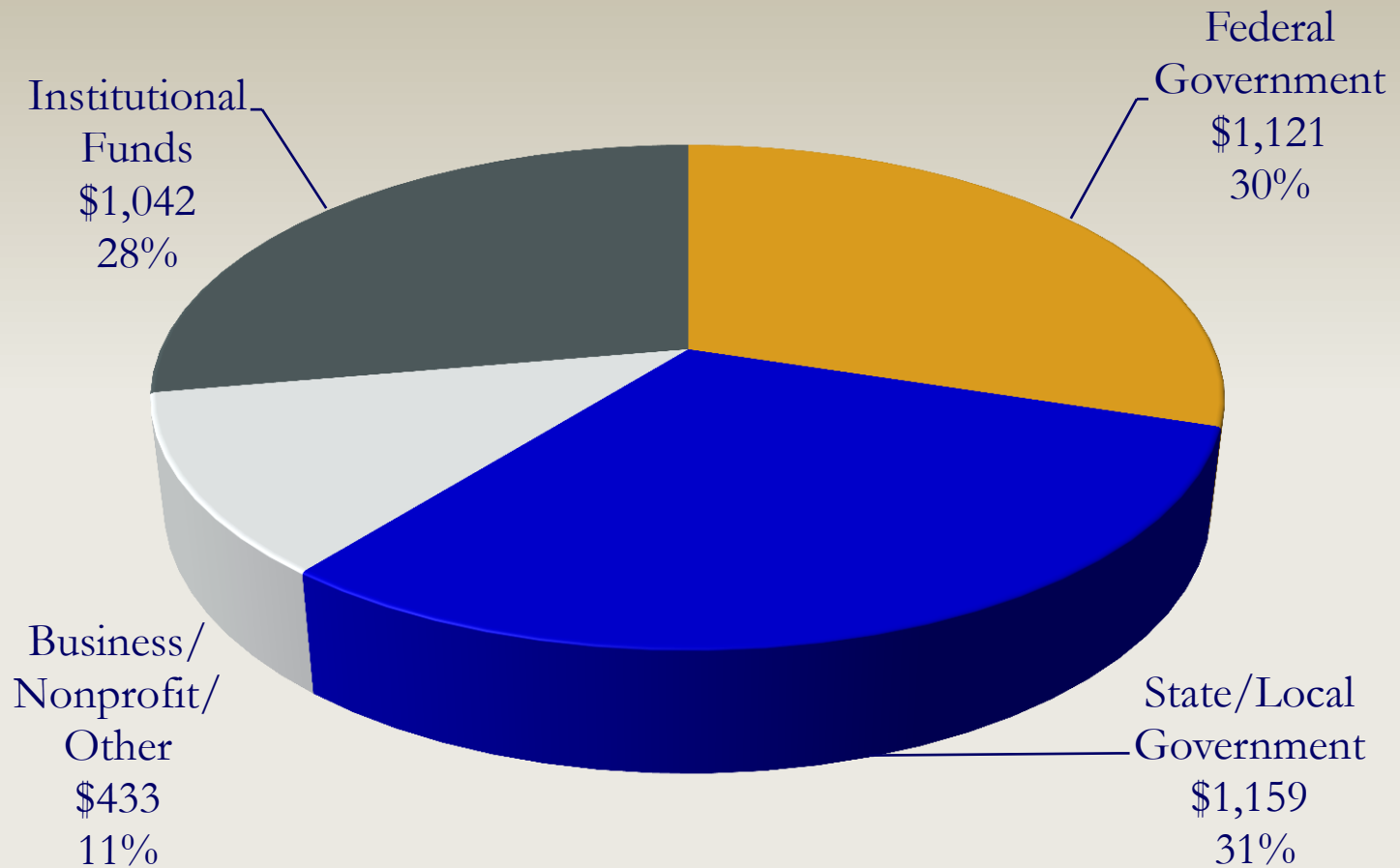


*Source: NSF Rankings

NSF Research Expenditures by Source

(In Thousands)

40



*Source: NSF Rankings

FY 2017 Proposed Expense Budget and Variance



FY 2017 Proposed Expense Budget

Variance by Category

(In Thousands)

42

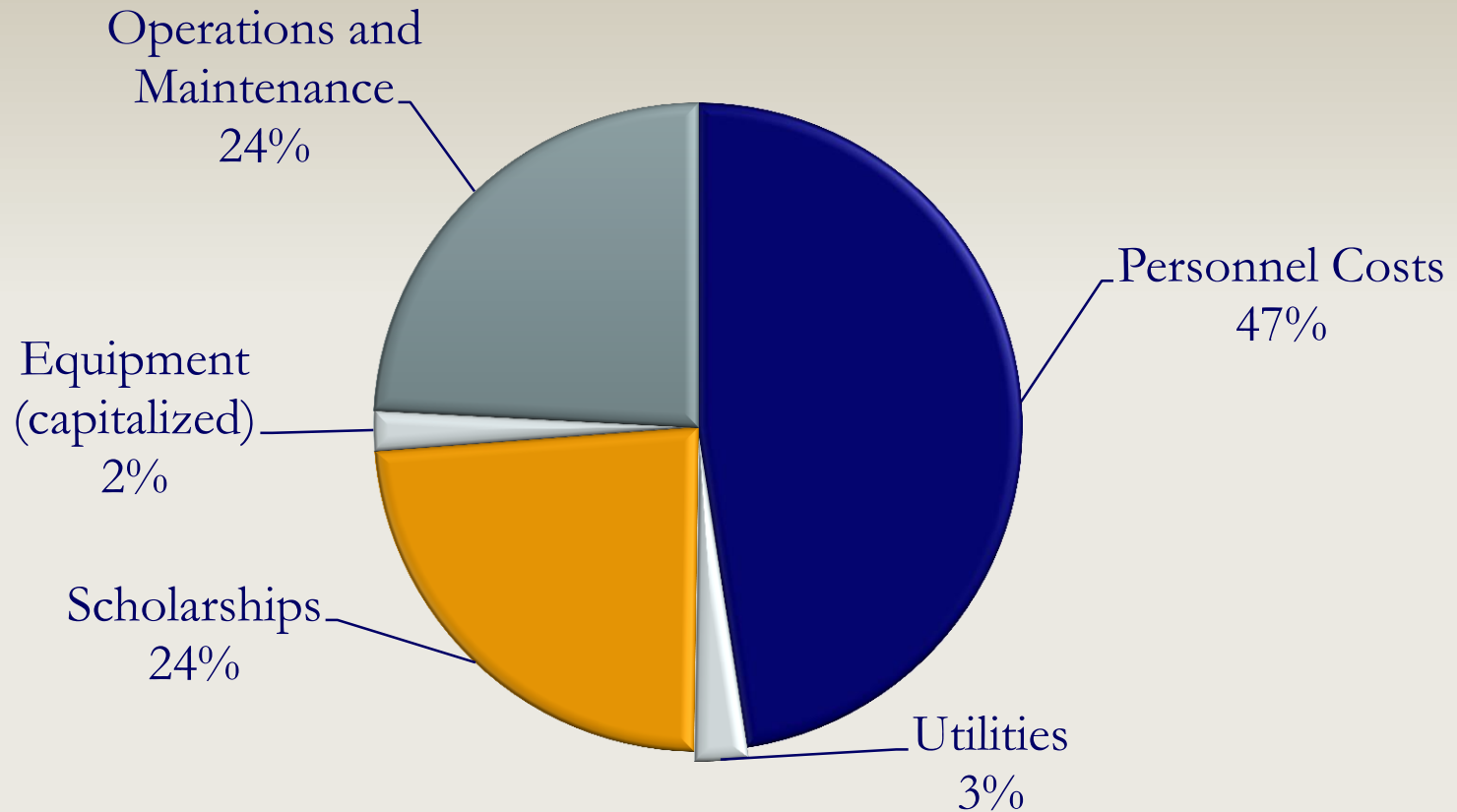
<u>Total Expenditures</u>	Budget		Variance		
	<u>FY 2016</u>	<u>FY 2017</u>	<u>Amount</u>	<u>%</u>	
Salaries - Faculty	\$ 33,018	\$ 34,974	\$ 1,956	6%	
Salaries - Non-Faculty	\$ 29,151	\$ 30,352	\$ 1,201	4%	
Wages	\$ 4,527	\$ 4,615	\$ 88	2%	
Benefits	\$ 18,046	\$ 20,644	\$ 2,598	14%	
Personnel Costs	\$ 84,742	\$ 90,585	\$ 5,843	7%	
Utilities	\$ 4,932	\$ 5,035	\$ 103	2%	
Scholarships	\$ 42,067	\$ 44,909	\$ 2,842	7%	
Discounts	\$ (20,163)	\$ (23,011)	\$ (2,848)	14%	
Equipment (capitalized)	\$ 2,016	\$ 3,844	\$ 1,828	91%	
Operations and Maintenance	\$ 42,413	\$ 46,017	\$ 3,604	8%	
Total Expenditures	\$ 156,007	\$ 167,379	\$ 11,372	7%	
RFS Transfer	\$ 9,989	\$ 13,702	\$ 3,713	37%	
Total	\$ 165,996	\$ 181,081	\$ 15,085	9%	

FY 2017 Expense Budget

(In Thousands)

43

EXPENSES



Total Expense Budget: \$167,378 plus RFS Debt Service \$13,372

FY 2017 Proposed Expense Budget

Variance by Fund Group/NACUBO Function

	Budget			Variance	
E&G and Designated	FY 2016	FY 2017		Amount	%
Instruction	\$ 54,300	\$ 56,447	\$	2,147	4%
Academic Support	\$ 16,425	\$ 17,149	\$	724	4%
Student Services	\$ 10,029	\$ 11,574	\$	1,546	15%
Scholarships and Fellowships	\$ 8,886	\$ 9,849	\$	963	11%
Institutional Support	\$ 11,062	\$ 12,205	\$	1,143	10%
O&M of Plant	\$ 13,410	\$ 13,118	\$	(292)	-2%
Public Service	\$ 1,385	\$ 1,436	\$	51	4%
Research	\$ 739	\$ 2,054	\$	1,315	178%
E&G and Designated Subtotal	\$ 116,234	\$ 123,832	\$	7,598	7%
Auxiliary	\$ 25,780	\$ 27,939	\$	2,159	8%
Auxiliary Subtotal	\$ 25,780	\$ 27,939	\$	2,159	8%
Restricted					
Instruction	\$ 557	\$ 44	\$	(513)	-92%
Academic Support	\$ 178	\$ -	\$	(178)	-100%
Student Services	\$ 711	\$ 1,193	\$	482	68%
Scholarships and Fellowships	\$ 11,648	\$ 12,611	\$	962	8%
Public Service	\$ 163	\$ 477	\$	314	193%
Research	\$ 736	\$ 1,283	\$	547	74%
Restricted Subtotal	\$ 13,993	\$ 15,607	\$	1,614	12%
Total	\$ 156,007	\$ 167,379	\$	11,370	5%

New Goals and Objectives

(Including Method of Finance)

Goal 1: Graduate More Students with High Impact Experience

	Budget Impact	Method of Finance	FTE's
Additional Faculty Lines	\$670 thousand		9
New Tuition Revenue		\$350 thousand	
Reallocation of existing funds		\$320 thousand	
Nursing and Health Sciences Building	\$5.7 million		N/A
Tuition Revenue Bond		\$3.7 million	
Higher Education Fund		\$2 million	

New Goals and Objectives

(Including Method of Finance)

Goal 2: Retain High Quality Faculty & Staff

	Budget Impact	Method of Finance	FTE's
Merit Raise	\$1 million		
FY 2016 – FY 2017 GR Revenue		\$1 million	
Faculty Promotions	\$75 thousand		
FY 2016 – FY 2017 GR Revenue		\$75 thousand	
PwC Compensation Review	\$280 thousand		
New Tuition Revenue		\$280 thousand	

New Goals and Objectives

(Including Method of Finance)

Goal 3: Innovative Planning			
	Budget Impact	Method of Finance	FTE's
Investment in Technology and Equipment	\$2 million		
Higher Education Funds		\$1.8 million	
Fees		\$200 thousand	
Extended University Services	\$400 thousand		
New Tuition Revenue		\$200 thousand	
General Appropriations (MITC)		\$200 thousand	

Salary Plans

48

FY 2017 Salary Plan		Amount
<u>Faculty</u>		
2% Merit Pool		\$ 550,000
Promotions and Market Adjustments		75,000
Benefits		132,000
	Faculty Subtotal	\$ 757,000
<u>Staff</u>		
2% Merit Pool		\$ 450,000
PwC Class Compensation Project		280,000
Benefits		146,000
	Staff Subtotal	\$ 876,000
Total		\$ 1,633,000

Section IV.

Request to Exceed FTE Limit



Texas A&M-Commerce Will Not Request Any Increases

50

Current FTE Cap Level	797
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Requested Increase	0
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Revised Cap	797
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Section V.

Auxiliary Operations



Residence Life

(In Thousands)

Residential Life	Actuals	Budget		Budget Variance	
		FY 2015	FY 2016	FY 2017	
				\$	%
Revenue	\$ 12,411	\$ 11,590	\$ 12,132	\$ 542	5%
Operating Expenses	\$ 6,135	\$ 7,194	\$ 7,742	\$ 548	8%
Debt Expense	\$ 4,412	\$ 4,396	\$ 4,390	\$ (6)	0%
Net Income (Loss)	\$ 1,864	\$ 0	\$ 0	\$ 0	0%

Food Services

(In Thousands)

Food Services	Actuals	Budget		Budget Variance	
		FY 2015	FY 2016	FY 2017	
				\$	%
Revenue	\$ 5,961	\$ 5,161	\$ 6,210	\$ 1,049	20%
Operating Expenses	\$ 5,124	\$ 4,618	\$ 5,665	\$ 1,047	23%
Debt Expense	\$ 545	\$ 543	\$ 545	\$ 2	0%
Net Income (Loss)	\$ 292	\$ 0	\$ 0	\$ 0	0%

Athletics

(In Thousands)

Athletics	Actuals	Budget		Budget Variance	
		FY 2015	FY 2016	FY 2017	
				\$	%
Revenue	\$ 6,067	\$ 5,756	\$ 6,139	\$ 383	7%
Operating Expenses	\$ 5,985	\$ 5,676	\$ 6,056	\$ 380	7%
Debt Expense	\$ 82	\$ 80	\$ 83	\$ 3	4%
Net Income (Loss)	\$ 0	\$ 0	\$ 0	\$ 0	0%

Section VI.

Capital Plan Update



Capital Planning

56

Priority Projects on Current Capital Plan	Planning Amount	Primary Funding Sources	Current Status	Gross Square Footage
Nursing & Health Sciences	\$54M	TRB	Design	112,000
Morris Rec Center Expansion	\$5M	Student Fees	Concept	10,000

Nursing & Health Sciences Building

57



Expansion of the Morris Recreation Center

58



Additional Projects



P3 Residence Hall

60



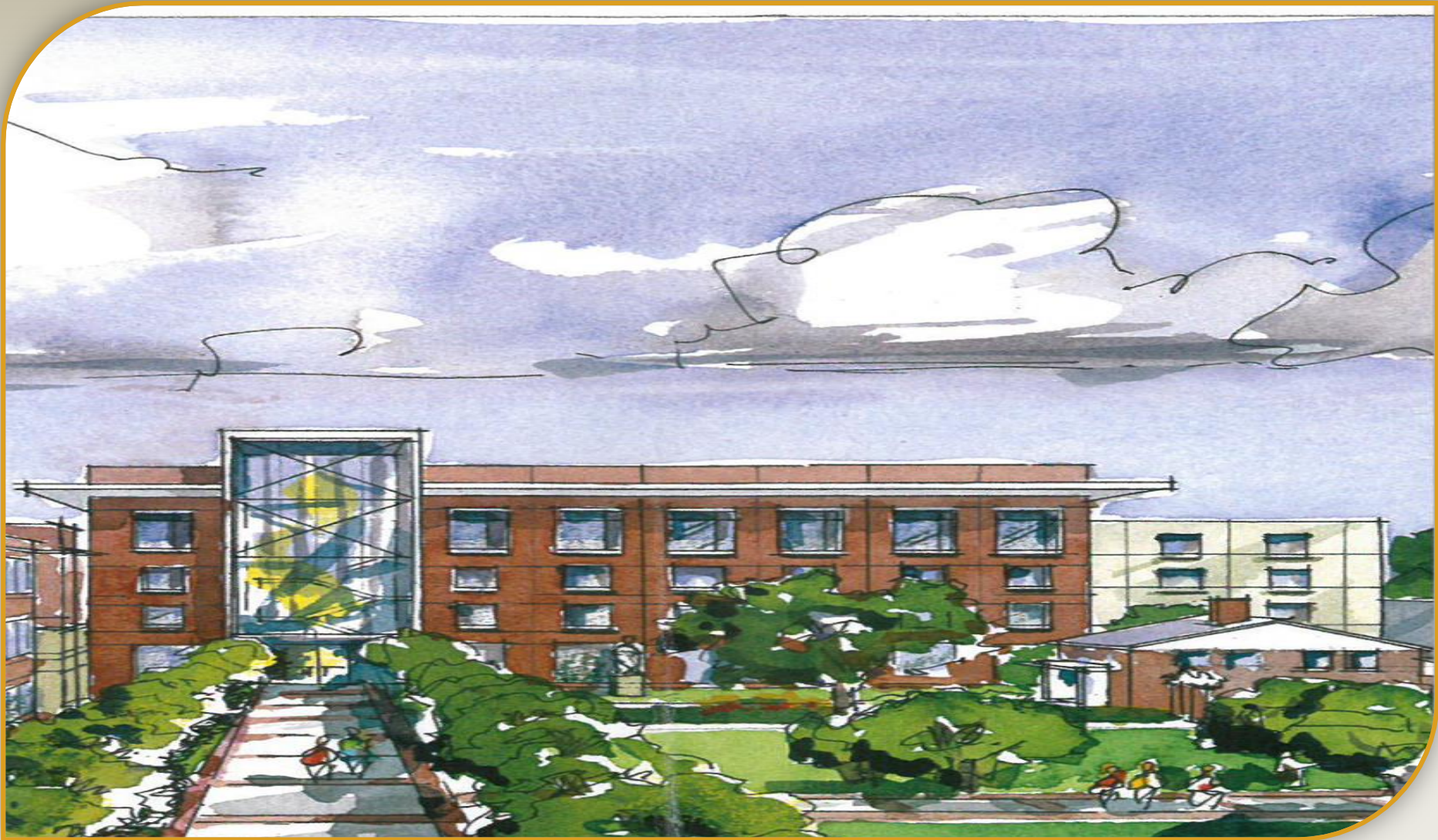
Possible Upcoming Projects

61

Priority Projects on Current Capital Plan	Planning Amount	Primary Funding Sources	Current Status	Gross Square Footage	Projected Date
Library Center for Educational Innovation/Faculty Development	\$60M	TRB*	Concept	141,200	2018
Gee Library Renovation/Repurposing	\$20M	TRB	Concept	140,250	2020
Multi Purpose Event Center	\$30M	Athletic Fee	Concept	100,000	2020

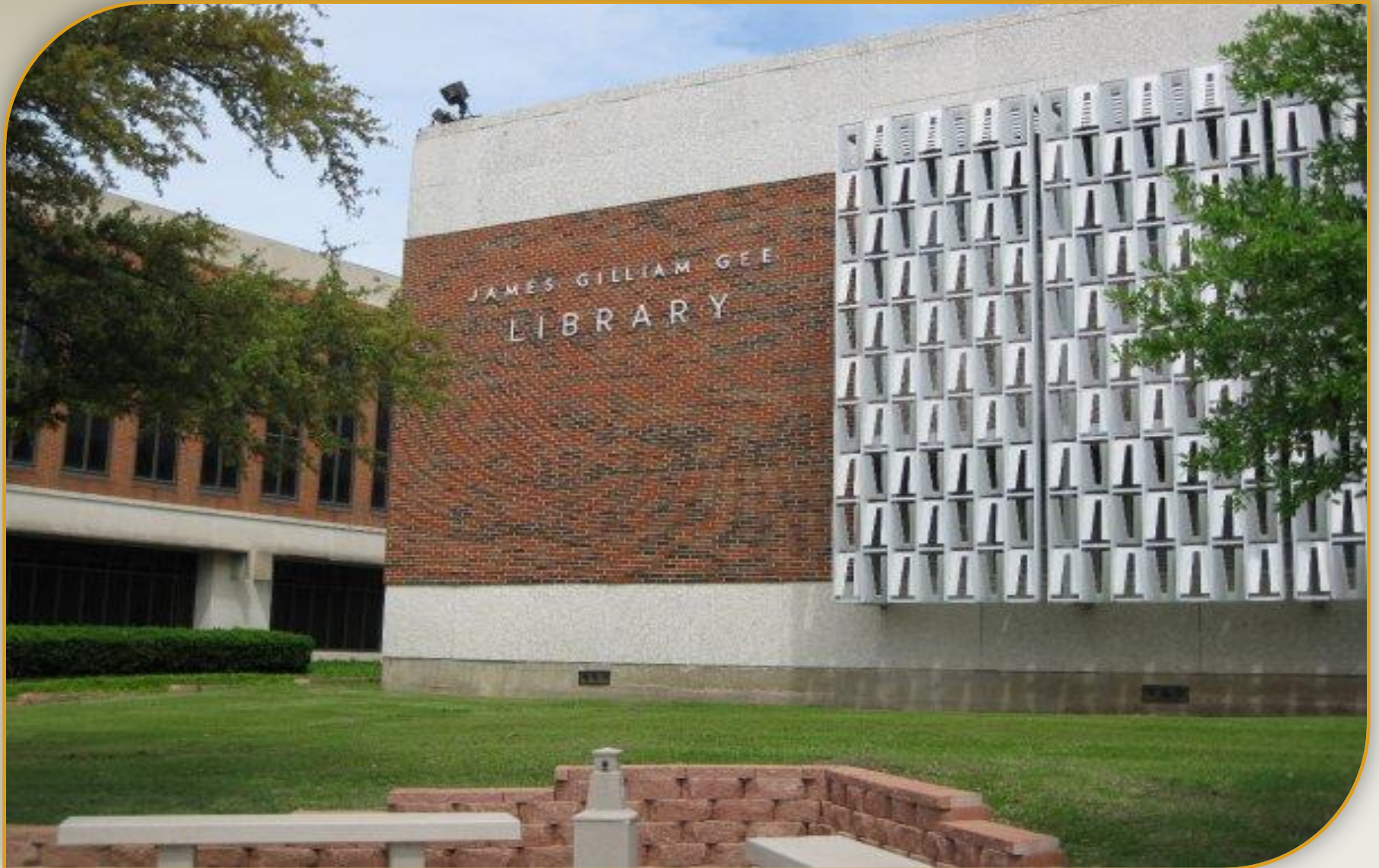
Library & Center for Educational Innovation & Faculty Development

62



Gee Library Renovation/Repurposing

63



Multipurpose Event Center

64



Audit Update

Texas A&M University- Commerce	Total # of Recommendations	Per Follow-Up Audit Number of Recommendations		
		Date of Follow- up Audit	Cleared	Remaining
Financial Management Services & Tuition and Fees FY 2016	4*	November 2016	2	2
Review of Governance	0	N/A	N/A	N/A

*TAMUC has implemented 3 out of 4 recommendations as of March 2016

